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## **E.V. Bishoff Company Announces Completion of One-of-a-Kind Building Network In Each of its Office Buildings**

*Commercial real estate company becomes first to install a building-owned internet and telephone network in historic buildings to accommodate the acceleration of clients' business.*

**Cleveland, Ohio – E.V. Bishoff Company** has completed the installation of a building-owned internet and telephone network in each of its historic, downtown Cleveland, Columbus and Pittsburgh properties. The task spanning several years to complete, is a one-of-a-kind office building advancement and allows clients to avoid the hassle of dealing with third party internet and telephone system providers, save money in the process and accelerate their growth.

“As a portfolio Operator of high-rise office buildings, we know that the future of office buildings is to be able to offer to its clients a full spectrum of services which include access to the internet and telephone services.” **David Bishoff, president of E.V. Bishoff Company** said. “Any office user that leases office space in a building that doesn’t provide these services is leasing a commodity and will have to spend an enormous amount of their time procuring that which we can now provide to all of our tenants. Large and small office needs alike, when they place their offices in one of our buildings, they have the ability to sign their lease and get into business, knowing that we will get them their internet connection and telephone services hooked up immediately. As their needs grow, we will expand their network to accommodate this growth. That’s ‘Office Leasing MADE SIMPLE.’”

The completion of the milestone in its historic buildings – The Superior Building (815 Superior Ave.), The City Club Building (850 Euclid Ave.), in downtown Cleveland, The Law & Finance, The Commerce Building and Central Telephone Building in Columbus and The Investment Building, The Park Building and Diamond Building in Pittsburgh - is a marvel in its own accord but also brought many challenges for the company to overcome.

“When deciding to deliver your own internet through a building network the hurdles that you face are enormous.” **Bishoff** said. “Everyone tells you that it cannot be done. Not only do you need to deal with getting the network into the building through a foundation penetration, but you then also need to engineer a means and method of delivering the same to each and every company in the building. Add to that maze the need to acquire the needed equipment to distribute the network and the management of the network to insure that your delivery is not compromised or oversold. It’s a herculean task but a task if you are in it for the long haul is worth the investment.”

**E.V. Bishoff Company** sees the addition of the in-building internet network and telephone service as simply a small part in its larger focus of assisting its clients' business operations.

“As a portfolio-operator that purchases its properties with an eye toward owning them for generations we know that office buildings are not simply places to put chairs and desks.” **Bishoff said.** “Office Buildings are environments that are to not only accommodate the business needs of the tenants but allow the tenants to accelerate their growth through the use of those environments that are provided by the property owner. We provide the environment to allow our clients to do just that. What is in our client's long term best interest is in our long term best interest also.”

The development and deployment of our building network not only makes our buildings the easiest place to do business but actually allows the tenants of to increase their gross income by taking away all of the facility related headaches and costs.”

#### **About E.V. Bishoff Company**

Founded in Columbus, Ohio in 1966 as a commercial real estate development company, the E.V. Bishoff Company (EVBCO) is a firmly established leader in redevelopment of historic central business district office buildings in Cleveland, Columbus and Pittsburgh. The family-owned company known for stellar, responsive service to its tenants boasts a nearly 100 percent retention rate of all of its properties. A rarity in commercial real estate today, EVBCO is the owner-operator. To learn more about the company, visit [www.evbc.com](http://www.evbc.com).

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